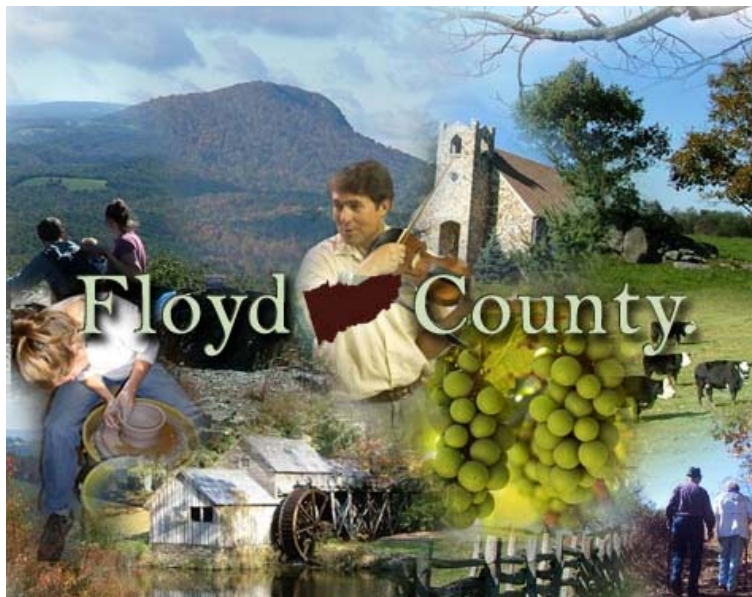


# Floyd County Small Business Resource Directory



*Updated June 2010*

Office of Community and Economic Development  
Lydeana Martin  
540 745-9300  
[lmartin@floydcova.org](mailto:lmartin@floydcova.org)  
[www.floydcova.org/business](http://www.floydcova.org/business)

# Floyd County Small Business Resource Center\*

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\*Derived in part from New River Valley (NRV) Economic Development Resource Center  
from the NRV Alliance and the Enterprise Fair Resource Directory from the Virginia  
Department of Business Assistance

## **Business Planning/Development**

### **Floyd County Community and Economic Development Office**

Types of Assistance: County statistics and information, local economic development opportunities, business development land, business plan review, resource referral (free)

Lydeana Martin

P. O. Box 218

Floyd, Virginia 24091

ph 540 745-9300

fax 540 745-9305

e-mail: [lmartin@floydcova.org](mailto:lmartin@floydcova.org)

website: [www.floydcova.org/business](http://www.floydcova.org/business)

### **Floyd County Chamber of Commerce**

Types of Assistance: Information on existing businesses, maps, etc.

Sally Sagebiel

Executive Director

202 S. Locust St.

PO Box 510

Floyd, VA. 24091

ph 540-745-4465

e-mail: [chamber@swva.net](mailto:chamber@swva.net)

website: [www.visitfloyd.org](http://www.visitfloyd.org)

### **Town of Floyd**

Responsibilities include: town budget and services, town ordinances, etc. Also, note that the Town has been awarded grant funds for downtown revitalization, including a revolving loan fund for companies creating jobs downtown.

Town Manager

Phone: 540 745-2565

Email: [townmanager@swva.net](mailto:townmanager@swva.net)

### **New River Valley Small Business Development Center (“SBDC”)**

Southwest Region SBDC

Types of Assistance: Business plan development, general business questions (free)

David Shanks

Director

6226 University Park Drive, Suite 2300

Radford, VA 24141

ph 540-831-7027

fax 540-831-6735

e-mail: [dshanks@radford.edu](mailto:dshanks@radford.edu)

website: [www.bac.radford.edu](http://www.bac.radford.edu)

### **SustainFloyd**

Vision is to help localize our economy; enhance and protect natural and cultural resources; and advance issues related to energy independence and transportation, waste and recycling, and education. Projects include the Floyd Community Market, Farm-to-School program, and other local food projects, and the Split Rail event.

Mike Burton

Ph: 540 250-0111

Email: [info@sustainfloyd.org](mailto:info@sustainfloyd.org)

### **Virginia Tech Business Technology Center**

Types of Assistance: Research and planning assistance (fee-based)

Richard “Dick” Daugherty

Director

2000 Kraft Drive, Suite 2005

Blacksburg, VA 24060

ph 540-443-9290

fax 540-443-3534

e-mail: [daugherty@vt.edu](mailto:daugherty@vt.edu)

website: [www.pamplin.vt.edu/btc](http://www.pamplin.vt.edu/btc)

## **Colleges & Universities Economic Development Offices**

### **New River Community College**

Types of Assistance: Workforce Training

Ron Chaffin

Vice President for Workforce Development

5251 College Drive

PO Box 1127

Dublin, VA 24084

ph 540-674-3613

fax 540-674-3649

e-mail: [nrchaf@nr.edu](mailto:nrchaf@nr.edu)

website: [www.nr.edu/workforce/](http://www.nr.edu/workforce/)

### **Virginia Tech Office of Economic Development**

Types of Assistance: locating appropriate Virginia Tech contacts and resources

Dr. Theodore J. Settle

Director

702 University City Blvd (0373)

Blacksburg, Virginia 24061

ph 540-231-5278

fax 540-231-8850

e-mail: [settle@vt.edu](mailto:settle@vt.edu)

website: [www.econdev.vt.edu](http://www.econdev.vt.edu)

## Distribution/Logistic Support

### **Camrett Logistics**

F. Wayne Blaylock  
Manager  
600 Newbern Road  
Dublin, VA 24084  
ph 540-674-8827  
e-mail: [wblaylock@camrett.com](mailto:wblaylock@camrett.com)  
website: [www.camrett.com](http://www.camrett.com)

### **Norfolk Southern**

Dan L. Motley  
Industrial Development Manager  
110 Franklin Road SE  
Roanoke, VA 24042-0012  
ph 540-981-4586  
fax 540-981-4226  
e-mail: [dlmotley@nscorp.com](mailto:dlmotley@nscorp.com)  
website: [www.nscorp.com](http://www.nscorp.com)

### **Volvo Logistics**

Andy Lukoff  
Vice President  
7900 National Service Road, DR-42  
Greensboro, NC 27409  
ph 336-393-3865  
fax 336-393-4751  
e-mail: [andy.lukoff@volvo.com](mailto:andy.lukoff@volvo.com)  
website: [www.volvologistics.com](http://www.volvologistics.com)

## **Elected and Appointed Local Officials**

### **Floyd County Board of Supervisors**

Responsibilities include: establishing County government budget to provide for services including education, emergency services, solid waste, etc.; adopt/revise local ordinances; make appointments to other local and regional boards; etc.

**David Ingram**, Chairman (Locust Grove District)

4933 Floyd Hwy N  
Copper Hill, Virginia 24079  
Phone: 540 651-6615

**Case C. Clinger** (Courthouse District)

P.O. Box 378  
Floyd, Virginia 24091  
Phone: 540 745-3820

**Virgil H. Allen** (Little River District)

1984 Cannady School Rd SE  
Floyd, Virginia 24091  
Phone: 540 745-3261

**William R. “Bill” Gardner, Jr.** (Burks Fork District)

6500 Floyd Hwy S  
Willis, Virginia 24091  
Phone: 540 789-7946

**Fred Gerald**, (Indian Valley District)

994 Sutphin Road NW  
Willis, Virginia 24380  
Phone: 540 789-4421

Floyd County Administrator

**Dan Campbell**

P.O. Box 218  
Floyd, Virginia 24091  
Phone: 540 745-9300  
FAX: 540 745-9305  
Email: [dcampbell@floydcova.org](mailto:dcampbell@floydcova.org)  
[www.floydcova.org](http://www.floydcova.org)

## **Floyd County Economic Development Authority**

Responsibilities include: encouraging private investment and job creation; owns the Floyd Regional Commerce Center (with parcels available); may act as conduit for tax-exempt financing for qualifying manufacturing projects; may be able to assist or direct businesses to other financing opportunities, upon review of company's business plan.

### **Jack Russell, Chairman**

548 Woodberry Rd SW  
Meadows of Dan, Virginia 24120  
Phone: 540 593-2011

[jrussell@swva.net](mailto:jrussell@swva.net)

### **Jon Beegle, Vice-Chairman**

616 Deerfield Lane, NE  
Floyd, VA 24091  
Phone: 745-6508 (H) 745-6507 (W)

[beegleland@swva.net](mailto:beegleland@swva.net)

### **Laurence Wood, Secretary/Treasurer**

P.O. Box 221  
Floyd, Virginia 24091  
Phone: 540 745-4215

### **Carr "Bo" Abernathy**

1257 Moles Rd SW  
Willis, VA 24380  
Phone: 540 593-2169

[abernathy@swva.net](mailto:abernathy@swva.net)

### **April Hylton**

344 Lumber Lane, NE  
Floyd, VA 24091  
Phone: (540) 745-2436

[aghylton@vt.edu](mailto:aghylton@vt.edu)

### **Michael Maslaney**

P.O. Box 908  
Floyd, Virginia  
Phone: 540 745-7434

[mmaslaney@swva.net](mailto:mmaslaney@swva.net)

### **Leon Moore**

P.O. Box 57  
Floyd, Virginia 24091  
Phone: 540 745-2537

[LMoore@bankoffloyd.com](mailto:LMoore@bankoffloyd.com)

### **Floyd-Floyd County Planning Commission**

Responsibilities include: drafting plans and land use ordinances; reviewing proposed subdivisions of land.

**Lydeana Martin**, Subdivision Agent

Phone: 540 745-9359

Email: [lmartin@floydcova.org](mailto:lmartin@floydcova.org)

### **Floyd-Floyd County Public Service Authority**

Responsibilities include: providing public water and wastewater in the Town of Floyd and immediate vicinity.

**Elwood Holden**, Director

Phone: 540 745-2169

### **Town of Floyd**

Responsibilities include: town budget and services, town ordinances, etc. Also, note that the Town has been awarded grant funds for downtown revitalization, including a revolving loan fund for companies creating jobs downtown.

**Korene Thompson**, Town Manager

Phone: 540 745-2565

Email: [kthompson1@swva.net](mailto:kthompson1@swva.net)

## **Incentives**

Incentives for significant new job creation and private investment in the Commonwealth of Virginia may be available from two different sources. One is the local level (see Floyd County Community and Economic Development office above) and the other is at the state level (see “State Agencies”: the Virginia Economic Development Partnership and the Virginia Tobacco Commission).

## **Incubator Programs**

### **Jacksonville Center**

Types of Assistance: rural, cultural incubator program; educational/community center space; business assistance; alternative energy and energy efficiency information.

John McEnhill, Executive Director

220 Parkway Lane South

Floyd, VA 24091

ph 540-745-2784

e-mail: [info@jacksonvillecenter.org](mailto:info@jacksonvillecenter.org)

website: [www.jacksonvillecenter.org](http://www.jacksonvillecenter.org)

**New River Valley Competitiveness Center**

Types of Assistance: revolving loan fund, etc.

Yolanda Hunter

Incubator Manager

6580 Valley Center Drive

Radford, VA 24141

ph 540-633-6730

fax 540-633-6768

e-mail: [yhunter@nrvdc.org](mailto:yhunter@nrvdc.org)

website: [www.nrvdc.org/nrvcc.html](http://www.nrvdc.org/nrvcc.html)

**International Trade Assistance**  
**(including Port of Entry #1412 & FTZ #238)**

**Allegheny Brokerage Company, Inc.**

Jim Loux

President

New River Valley Airport

5389 CV Jackson Road, Suite 1

Dublin, VA 24084

ph 540-674-0900

fax 540-674-2700

e-mail: [jloux@acustomsbroker.com](mailto:jloux@acustomsbroker.com)

website: [www.acustomsbroker.com](http://www.acustomsbroker.com)

**The Hipage Company Inc.**

Matt Herring

Manager

251 West Main Street

Dublin VA 24084

ph 540-674-3916

fax 540-674-3917

e-mail: [mherring@hipageco.com](mailto:mherring@hipageco.com)

website: [www.hipageco.com](http://www.hipageco.com)

**International Division of the Virginia Economic Development Partnership**

Diane M. Thomas

International Trade Manager

16325 Taylor Place

Suite 300

Abingdon, VA 24211

ph 276-623-1536

fax 276-623-1542

e-mail: [dthomas@yesvirginia.org](mailto:dthomas@yesvirginia.org)

website: [www.yesvirginia.org/International\\_Trade/Default.aspx](http://www.yesvirginia.org/International_Trade/Default.aspx)

**New River Valley Economic Development Alliance**

Aric H. Bopp  
Executive Director – Grantee for Foreign Trade Zone #238  
6226 University Park Drive – Suite 2200  
Radford, VA 24141  
ph 540-267-0007  
fax 540-267-0013  
e-mail: [abopp@nrvalliance.org](mailto:abopp@nrvalliance.org)  
website: [www.nrvalliance.org](http://www.nrvalliance.org)

**Radford University International Trade Center (“RU ITC”)**

David Denny  
Director  
6226 University Park Drive  
Radford, VA 24141  
ph 540-831-5212  
fax 540-831-6735  
e-mail: [dwdenny@radford.edu](mailto:dwdenny@radford.edu)  
website: <http://btp.radford.edu/ba/itc.shtml>

**Stellar Trade Support**

Cornelia Steinert  
Owner  
4807 Colley Avenue  
Suite 8  
Norfolk, VA 23508  
ph 757-489-0475  
fax 757-489-4366  
e-mail: [corneliasteinert@hotmail.com](mailto:corneliasteinert@hotmail.com)

**U.S. Customs Office for Port of Entry #1412**

Michael N. Kirkpatrick  
Port Director  
New River Valley Airport  
Route 100 North  
Dublin, VA 24084  
ph 540-674-4414  
fax 540-674-4527  
e-mail: [michael.kirkpatrick@dhs.gov](mailto:michael.kirkpatrick@dhs.gov)  
website: [www.dhs.gov](http://www.dhs.gov)

## **Lending Programs (Public or Non-profit)**

### **LOCAL**

#### **Economic Development Authority of Floyd County**

Types of Assistance: Provides low-interest loans through its “5 and 10” Small Business Loan pool for job creation and retention (see [Floyd5and10.org](http://Floyd5and10.org)). May also direct to other financing or assistance. May be able to act as conduit for tax-exempt industrial revenue bonds, resulting in lower interest rates to manufacturers for expansions. EDA also owns the local Floyd Regional Commerce Center which has parcels available.

Lydeana Martin, Community and Economic Development Director

[lmartin@floydcova.org](mailto:lmartin@floydcova.org)

Phone: 540 745-9300

#### **Town of Floyd Revolving Loan Fund**

For businesses creating jobs in the downtown revitalization area. Contact is the town manager, 540 745-2565.

### **REGIONAL/STATE**

#### **Natural Capital Investment Fund**

Joe Brouse

304 228-3121

[www.ncifund.org](http://www.ncifund.org)

Part of the Conservation Fund, this group is especially interested in “sustainable” projects and/or culturally-significant projects and downtowns.

#### **New River Valley Revolving Loan Fund**

Yolanda Hunter [yhunter@nrvc.org](mailto:yhunter@nrvc.org).

(540) 633-6730

Can be used to finance expansions, capital purchases, or startup costs. These funds are offered at low interest rates which enable young and growing businesses to get funds that might not otherwise be available. These loans will be offered to those businesses locating in the facilities in the Incubator Network or those which are eligible to be in the facilities.

#### **Ninth-District Revolving Loan Fund**

For tourism-related businesses.

*People, Incorporated of Southwest Virginia*

*1173 West Main Street*

*Abingdon, VA 24210*

*(540) 619-2251 Fax (540) 628-2931*

*E-Mail: [philblack@naxs.net](mailto:philblack@naxs.net)*

*[www.noof.org](http://www.noof.org)*

**People, Inc.**

Mark Mitchell, Director of Community Economic Development

(276) 619-2239

[mmitchell@peopleinc.net](mailto:mmitchell@peopleinc.net)

<http://www.peopleincorp.org/bdp.html>

**BusinessStart** microenterprise loans provide up to \$35,000 to start-up and existing businesses. Loan proceeds can be used for working capital, inventory, equipment, and property improvements.

**Small Business Loans**

Small business loans up to \$100,000 are often targeted to emerging businesses that wish to expand or stabilize operations.

**Eligibility/Income Guidelines**

Customers interested in applying for a loan may contact office for instructions. Must be a low to moderate income borrower, or must create jobs for low to moderate income people.

**Small Business Administration**

[www.sba.gov](http://www.sba.gov))

The SBA offers numerous loan programs to assist small businesses. It is important to note, however, that the SBA is primarily a guarantor of loans made by private and other institutions.

**Virginia Community Capital**

Local contact: Dawn H. DeHart [ddehart@vccva.org](mailto:ddehart@vccva.org))

990 Cambria Street, NE

Christiansburg, VA 24073

PH: 540-797-2628

FX: 540-260-3164

[ddehart@vccva.org](mailto:ddehart@vccva.org)

[www.vacommunitycapital.org](http://www.vacommunitycapital.org)

VCC is interested in lending on smaller economic development projects and to emerging small businesses creating jobs in Virginia.

**Virginia Small Business Financing Authority**

Patty Thorne

804-371-8208

[Patty.thorne@dba.virginia.gov](mailto:Patty.thorne@dba.virginia.gov)

website: <http://www.dba.state.va.us/financing/>

**Direct Lending:** In partnership with banks and other lenders, we provide direct loans in economic development transactions. We also provide direct loans under

specific programs designed to promote environmental stewardship and assist licensed daycare centers and family home providers.

Indirect Lending: We provide loan guarantees or other types of credit enhancements to commercial banks in order to increase access to capital for businesses.

Conduit Financing: We are the statewide conduit issuer of tax-exempt industrial development bonds for manufacturers and 501c3 organizations

**Virginia Economic Development Partnership – Finance**

Types of Assistance: include information on State incentives for companies considering locating to Virginia.

**Jerry Giles**

Director of Finance

901 East Byrd Street

P.O. Box 798

Richmond, VA 23218-0798

ph 804-545-5703

fax 804-545-5701

e-mail: [jgiles@yesvirginia.org](mailto:jgiles@yesvirginia.org)

website: [www.yesvirginia.org](http://www.yesvirginia.org)

## **Local Economic Development Office and Related**

### **Floyd County Director of Community and Economic Development**

Lydeana Martin

PO Box 218

Floyd, VA 24091

ph 540-745-9380

fax 540-745-9305

e-mail: [lmartin@floydcova.org](mailto:lmartin@floydcova.org)

website: [www.floydcova.org](http://www.floydcova.org)

### **Town of Floyd**

Town Manager

Phone: 540 745-2565

Email: [townmanager@swva.net](mailto:townmanager@swva.net)

### **Floyd County Building Official**

Mark Bolt

(and Erosion and Sediment Control)

PO Box 218

Floyd, VA 24091

ph 540-745-9380

fax 540-745-9305

e-mail: [mbolt@floydcova.org](mailto:mbolt@floydcova.org)

website: [www.floydcova.org](http://www.floydcova.org)

### **Floyd County Solid Waste and Recycling Director**

Calvin Reed

Phone: 540 745-9371

### **Jessie Peterman Memorial Library (Floyd)**

Cathy Whitten, Director

321 West Main Street

P.O. Box 69

Floyd, VA 24091

Phone: (540) 745-2947

Fax: (540) 745-4750

Email: [cwhitten@mfrl.org](mailto:cwhitten@mfrl.org)

[www.mfrl.org](http://www.mfrl.org)

## **Regional Economic Development Organizations**

### **New River Valley Economic Development Alliance**

Aric H. Bopp  
Executive Director  
6226 University Park Drive – Suite 2200  
Radford, VA 24141  
ph 540-267-0007  
fax 540-267-0013  
e-mail: [abopp@nrvalliance.org](mailto:abopp@nrvalliance.org)  
website: [www.nrvalliance.org](http://www.nrvalliance.org)

## **Research Assistance**

### **New River Valley Planning District Commission (“NRVPDC”)**

Kevin Byrd, Executive Director  
6580 Valley Center Drive – Suite 124  
Radford, VA 24141  
ph 540-639-9313  
fax 540-831-6093  
e-mail: [kbyrd@nrvdc.org](mailto:kbyrd@nrvdc.org)  
website: [www.nrvdc.org](http://www.nrvdc.org)

### **Virginia Economic Bridge (“VEB”)**

Carl E. Mitchell, M.S., President  
6226 University Park Drive – Suite 1200  
Radford, VA 24141  
ph 540-831-6398  
fax 540-831-6397  
e-mail: [cmitchel@radford.edu](mailto:cmitchel@radford.edu)  
website: [www.virginiaeconomicbridge.org](http://www.virginiaeconomicbridge.org)

### **Virginia Tech Office of Economic Development**

Dr. Theodore J. Settle, Director  
702 University City Blvd (0373)  
Blacksburg, Virginia 24061  
ph 540-231-5278  
fax 540-231-8850  
e-mail: [settle@vt.edu](mailto:settle@vt.edu)  
website: [www.econdev.vt.edu](http://www.econdev.vt.edu)

### **Weldon Cooper Center for Public Service**

website: [www.coopercenter.org](http://www.coopercenter.org)

## **Other Local Development Organizations**

### **Floyd County Chamber of Commerce**

Types of Assistance: Information on existing businesses, maps, etc.

Sally Sagebiel

Executive Director

202 S. Locust St.

PO Box 510

Floyd, VA. 24091

ph 540-745-4465

e-mail: [chamber@swva.net](mailto:chamber@swva.net)

website: [www.visitfloyd.org](http://www.visitfloyd.org)

### **Partnership for Floyd**

Types of Assistance: Information on current community projects that the group is working on.

Kamala Bauers

Program Manager

ph 540-745-4216

e-mail: [kbauers@WallResidences.com](mailto:kbauers@WallResidences.com)

### **SustainFloyd**

Vision is to help localize our economy; enhance and protect natural and cultural resources; and advance issues related to energy independence and transportation, waste and recycling, and education. Projects include the Floyd Community Market, Farm-to-School program, and other local food projects, and the Split Rail event.

Mike Burton

Ph: 540 250-0111

Email: [info@sustainfloyd.org](mailto:info@sustainfloyd.org)

## **State/Federal Agencies**

### **Virginia Cooperative Extension**

Dawn Barnes, Senior Agent  
*Jon Vest, Agricultural Agent*  
540-745-9307  
Email: [lbarnes@vt.edu](mailto:lbarnes@vt.edu)  
Website: [www.ext.vt.edu/](http://www.ext.vt.edu/)

### **Department of Environmental Quality (“DEQ”)**

Dr. Michael J. Scanlan  
Air Permit Manager  
3019 Peters Creek Road  
Roanoke, VA 24019  
ph 540-562-6723  
fax 540-562-6729  
e-mail: [mjscanlan@deq.virginia.gov](mailto:mjscanlan@deq.virginia.gov)  
website: [www.deq.virginia.gov](http://www.deq.virginia.gov)

### **USDA Rural Development**

Travis Jackson  
Area Director  
75 Hampton Boulevard  
Christiansburg, VA 24073–2707  
ph 540-382-0267 x117  
fax 540-381-5604  
e-mail: [travis.jackson@va.usda.gov](mailto:travis.jackson@va.usda.gov)  
website: <http://www.rurdev.usda.gov/va/offices/christians.htm>

### **Virginia Department of Business Assistance (“DBA”)**

Sandy Ratliff  
Business Services Manager  
Virginia Department of Business Assistance  
468 East Main St.  
Abingdon, VA .24210  
ph 276-676-3768  
fax 276-676-5575  
e-mail: [sandy.ratliff@dba.virginia.gov](mailto:sandy.ratliff@dba.virginia.gov)  
website: [www.dba.virginia.gov](http://www.dba.virginia.gov)

### **Virginia Economic Development Partnership (“VEDP”)**

Laura Leigh Savage  
Project Manager/Regional Liaison  
901 East Byrd Street  
P.O. Box 798  
Richmond, VA 23218-0798

ph 804-545-5744  
fax 804-545-5701  
e-mail: [llsavage@yesvirginia.org](mailto:llsavage@yesvirginia.org)  
website: [www.yesvirginia.org](http://www.yesvirginia.org)

**Virginia Department of Transportation (“VDOT”)**

Hillsville, Virginia  
ph 276-730-0021  
website: [www.virginiadot.org](http://www.virginiadot.org)

**Virginia Department of Rail and Public Transportation**

Kevin B. Page  
Director of Rail Transportation  
1313 East Main Street  
Suite 300  
Richmond, VA 23219  
ph 804-786-3963  
fax 804-225-2664  
e-mail: [kevin.page@drpt.virginia.gov](mailto:kevin.page@drpt.virginia.gov)  
website: [www.drpt.virginia.gov](http://www.drpt.virginia.gov)

**Virginia Manufacturer’s Association**

Brett A. Vassey  
President & CEO  
1108 E. Main St., Suite 700  
Richmond, VA 23219-2805  
ph 804-643-7489  
fax 804-780-3853  
e-mail: [bvassey@vamanufacturers.com](mailto:bvassey@vamanufacturers.com)  
website: [www.vamanufacturers.com](http://www.vamanufacturers.com)

**Virginia Center for Innovative Technology**

Dr. Gary R. Atkinson  
Regional Director – Western Virginia Region  
2214 Rock Hill Road, Suite 600  
Herndon, VA 20170-4228  
ph 540-776-2726  
e-mail: [gary@cit.org](mailto:gary@cit.org)  
website: [www.cit.org](http://www.cit.org)

## **Tourism**

### **Blue Ridge Travel Association of Virginia**

Linda Crigger, Executive Director  
Phone: 540 980-2020  
Fax: 540 980-2207  
Email: [lcigger@virginiablueridge.org](mailto:lcigger@virginiablueridge.org)  
[www.virginiablueridge.org](http://www.virginiablueridge.org)

### **The Crooked Road**

Jonathan Romeo, Executive Director  
851 French Moore Jr Blvd, Suite 174  
Abingdon, Virginia 24210  
Phone (administrative): 276-492-2085  
General Visitor Info: 866 686-6874  
Email: [jromeo@thecrookedroad.org](mailto:jromeo@thecrookedroad.org)  
[www.thecrookedroad.org](http://www.thecrookedroad.org)

### **Floyd County Community and Economic Development**

Lydeana Martin, Director  
PO Box 218  
Floyd, VA 24091  
ph 540-745-9380  
fax 540-745-9305  
e-mail: [lmartin@floydcova.org](mailto:lmartin@floydcova.org)  
website: [www.floydcova.org/visitor](http://www.floydcova.org/visitor)

### **Jacksonville Center for the Arts**

John McEnhill, Executive Director  
220 Parkway Lane South  
Floyd, VA 24091  
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### **Round the Mountain: Southwest Virginia's Artisan Network**

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### **Virginia Tourism Corporation**

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Email: [rose@virginia.org](mailto:rose@virginia.org)

[www.virginia.org](http://www.virginia.org) (consumer website)

[www.vatc.org](http://www.vatc.org) (industry website)

## **U.S. Government Property/Programs**

Radford Army Ammunition Plant Development

Managed by the New River Valley Economic Development Alliance

**David W. (Dave) Ratcliff**

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## **Utility Providers**

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Norfolk Southern

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## **Workforce Development/Services**

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New River Community College (“NRCC”)

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Virginia Department of Business Assistance – Workforce Services

**Stephanie Surrett**

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New River/Mt. Rogers Workforce Investment Board (“WIB”)

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